

**Thaivivat Insurance Public Company Limited**

**Statements of financial position**

**As at 31 December 2011 and 2010**

|                                     |      | (Unit: Baht)         |                      |
|-------------------------------------|------|----------------------|----------------------|
|                                     | Note | 2011                 | 2010                 |
| <b>Assets</b>                       |      |                      |                      |
| Cash and cash equivalents           | 8    | 482,581,829          | 248,974,714          |
| Accrued investment income, net      |      | 6,679,318            | 5,874,918            |
| Premium receivables, net            | 9    | 311,032,355          | 295,256,460          |
| Reinsurance assets, net             | 10   | 689,617,277          | 220,849,793          |
| Investment assets                   |      |                      |                      |
| Investments in securities           |      |                      |                      |
| Trading securities                  | 11.1 | 186,133,716          | 119,749,475          |
| Available-for-sale investments, net | 11.2 | 773,434,470          | 979,985,137          |
| Held-to-maturity investments, net   | 11.3 | 484,139,678          | 485,667,680          |
| Other investments, net              | 11.4 | 4,385,730            | 18,791,150           |
| Loans, net                          | 12   | 13,797,518           | 17,696,681           |
| Land, buildings and equipment, net  | 13   | 227,889,608          | 242,560,845          |
| Intangible assets, net              | 14   | 11,701,108           | 10,665,881           |
| Other assets                        | 15   | 302,832,150          | 222,596,771          |
| <b>Total assets</b>                 |      | <b>3,494,224,757</b> | <b>2,868,669,505</b> |

The accompanying notes are an integral part of the financial statements.

**Thaivivat Insurance Public Company Limited**  
**Statements of financial position (Continued)**  
**As at 31 December 2011 and 2010**

(Unit: Baht)

|  | Note | 2011                 | 2010                 |
|--|------|----------------------|----------------------|
| <b>Liabilities and equity</b>              |      |                      |                      |
| <b>Liabilities</b>                         |      |                      |                      |
| Due to reinsurers                          | 16   | 118,107,678          | 147,272,959          |
| Insurance contract liabilities             |      |                      |                      |
| Loss reserves and outstanding claims       | 17   | 1,254,479,750        | 636,085,250          |
| Premium reserve                            | 18   | 1,001,337,243        | 970,575,476          |
| Employee benefit obligations               | 19   | 90,507,471           | 47,431,763           |
| Other liabilities                          | 20   | 306,269,848          | 233,101,595          |
| <b>Total liabilities</b>                   |      | <b>2,770,701,990</b> | <b>2,034,467,043</b> |
| <b>Equity</b>                              |      |                      |                      |
| Share capital                              |      |                      |                      |
| Registered                                 |      |                      |                      |
| 151,500,000 ordinary shares of Baht 1 each |      | 151,500,000          | 151,500,000          |
| Issued and paid-up                         |      |                      |                      |
| 151,500,000 ordinary shares of Baht 1 each |      | 151,500,000          | 151,500,000          |
| Premium on share capital                   |      | 163,800,007          | 163,800,007          |
| Retained earnings                          |      |                      |                      |
| Appropriated - Legal reserve               | 22   | 20,000,000           | 20,000,000           |
| Unappropriated                             |      | 286,489,559          | 340,205,079          |
| Other components of equity                 |      | 101,733,201          | 158,697,376          |
| <b>Total equity</b>                        |      | <b>723,522,767</b>   | <b>834,202,462</b>   |
| <b>Total liabilities and equity</b>        |      | <b>3,494,224,757</b> | <b>2,868,669,505</b> |
|  |      | -                    | -                    |

The accompanying notes are an integral part of the financial statements.

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Directors  
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**Thaivivat Insurance Public Company Limited**

**Statements of comprehensive income**

**For the years ended 31 December 2011 and 2010**

(Unit: Baht)

|  | Note   | 2011                 | 2010                 |
|--|--------|----------------------|----------------------|
| <b>Income</b>                                      |        |                      |                      |
| Net earned premium                                 | 23     | 1,784,774,672        | 1,699,758,614        |
| Fee and commission income                          | 23     | 73,192,621           | 74,769,888           |
| <b>Total income</b>                                |        | <b>1,857,967,293</b> | <b>1,774,528,502</b> |
| <b>Expenses</b>                                    |        |                      |                      |
| Underwriting                                       |        |                      |                      |
| Claim expenses                                     |        |                      |                      |
| Claim and loss adjustment expenses                 | 23     | 1,137,403,362        | 1,144,016,803        |
| Commission and brokerage expenses                  | 23     | 362,139,080          | 344,528,940          |
| Other underwriting expenses                        | 23     | 101,045,100          | 82,891,142           |
| Contribution to Road Accident Victims Protection   |        |                      |                      |
| Company Limited                                    | 23     | 7,809,984            | 7,916,985            |
| Operating expenses                                 | 23, 24 | 282,139,566          | 244,890,362          |
| <b>Total underwriting expense</b>                  |        | <b>1,890,537,092</b> | <b>1,824,244,232</b> |
| <b>Profit (loss) from underwriting</b>             |        | <b>(32,569,799)</b>  | <b>(49,715,730)</b>  |
| Net investment income                              |        | 75,164,860           | 78,435,596           |
| Profit from investments                            |        | 44,488,895           | 39,243,902           |
| Fair value gains (losses) on trading investments   |        | (16,247,041)         | 5,535,233            |
| Other income                                       |        | 9,800,727            | 7,699,115            |
| <b>Profit from operations</b>                      |        | <b>80,637,642</b>    | <b>81,198,116</b>    |
| Contribution to the Office of Insurance Commission |        | (5,544,596)          | (5,275,646)          |
| Contribution to Non-life Guarantee Fund            |        | (4,537,219)          | (3,340,154)          |
| Contribution to the Road Victims Protection Fund   |        | (637,509)            | (646,284)            |
| <b>Profit before corporate income tax</b>          |        | <b>69,918,318</b>    | <b>71,936,032</b>    |
| Less: Corporate income tax                         | 26     | (26,663,608)         | (8,056,308)          |
| <b>Profit for the year</b>                         |        | <b>43,254,710</b>    | <b>63,879,724</b>    |

The accompanying notes are an integral part of the financial statements.

**Thaivivat Insurance Public Company Limited**  
**Statements of comprehensive income (continued)**  
**For the years ended 31 December 2011 and 2010**

|   |                   | (Unit: Baht)               |                           |
|---|-------------------|----------------------------|---------------------------|
|   | Note              | 2011                       | 2010                      |
|   | <u>          </u> | <u>          </u>          | <u>          </u>         |
| <b>Other comprehensive income:</b>                                    |                   |                            |                           |
| Gains (losses) on changes in values of available-for-sale investments |                   | (56,964,175)               | 108,420,034               |
|   |                   | <u>(56,964,175)</u>        | <u>108,420,034</u>        |
| <b>Other comprehensive income for the year</b>                        |                   | <u>(56,964,175)</u>        | <u>108,420,034</u>        |
| <b>Total comprehensive income for the year</b>                        |                   | <u><u>(13,709,465)</u></u> | <u><u>172,299,758</u></u> |
| <br>  |                   |                            |                           |
| <b>Earnings per share</b>   | 27                |                            |                           |
| <b>Basic earnings per share</b>                                       |                   |                            |                           |
| Profit for the year   |                   | <u>0.29</u>                | <u>0.42</u>               |

The accompanying notes are an integral part of the financial statements.

**Thaivivat Insurance Public Company Limited****Statements of cash flows****For the years ended 31 December 2011 and 2010**

|   | (Unit: Baht)           |                        |
|---|------------------------|------------------------|
|   | 2011                   | 2010                   |
| <b>Cash flows from operating activities</b>         |                        |                        |
| Direct premium written                              | 2,016,683,322          | 1,968,161,435          |
| Cash paid for reinsurance                           | (60,406,104)           | (87,320,278)           |
| Losses incurred on direct insurance                 | (982,360,847)          | (1,015,195,188)        |
| Loss adjustment expenses on direct insurance        | (25,038,969)           | (24,575,589)           |
| Commissions and brokerages on direct insurance      | (352,137,437)          | (336,062,406)          |
| Other underwriting expenses                         | (35,905,098)           | (36,162,572)           |
| Interest income                                     | 18,668,007             | 18,543,611             |
| Dividend income                                     | 54,784,828             | 61,501,645             |
| Other investment income                             | 6,404,540              | 4,484,590              |
| Other income  | 4,291,507              | 2,498,145              |
| Operating expenses                                  | (403,939,864)          | (311,111,651)          |
| Corporate income tax                                | (29,312,264)           | (12,716,564)           |
| <b>Net cash from operating activities</b>           | <b>211,731,621</b>     | <b>232,045,178</b>     |
| <b>Cash flows from investing activities</b>         |                        |                        |
| Cash flows from                                     |                        |                        |
| Investments in securities                           | 3,411,219,082          | 1,828,442,859          |
| Loans   | 5,420,070              | 7,748,128              |
| Deposits at financial institutions                  | 134,171,820            | 20,256,578             |
| Land, buildings and equipment                       | 2,528,826              | 1,806,459              |
| <b>Net cash from investing activities</b>           | <b>3,553,339,798</b>   | <b>1,858,254,024</b>   |
| Cash flows used in                                  |                        |                        |
| Investments in securities                           | (3,336,322,273)        | (2,076,806,736)        |
| Loans   | (1,445,000)            | (3,295,000)            |
| Deposits at financial institutions                  | (120,123,487)          | (3,194,957)            |
| Land, buildings and equipment                       | (23,578,544)           | (38,760,858)           |
| <b>Net cash used in investing activities</b>        | <b>(3,481,469,304)</b> | <b>(2,122,057,551)</b> |
| <b>Net cash from (used in) investing activities</b> | <b>71,870,494</b>      | <b>(263,803,527)</b>   |

The accompanying notes are an integral part of the financial statements.

**Thaivivat Insurance Public Company Limited**

**Statements of cash flows (continued)**

**For the years ended 31 December 2011 and 2010**

|  | (Unit: Baht)       |                    |
|--|--------------------|--------------------|
|  | 2011               | 2010               |
| <b>Cash flows from financing activities</b>  |                    |                    |
| Dividend paid  | (49,995,000)       | (16,665,000)       |
| <b>Net cash used in investing activities</b>   | (49,995,000)       | (16,665,000)       |
| <b>Net increase (decrease) in cash and cash equivalents</b>                                  | 233,607,115        | (48,423,349)       |
| Cash and cash equivalents at beginning of year   | 248,974,714        | 297,398,063        |
| <b>Cash and cash equivalents at end of year (Note 8)</b>                                     | <u>482,581,829</u> | <u>248,974,714</u> |
| <br>   |                    |                    |
| <b>Supplemental cash flows information</b>   |                    |                    |
| Non-cash item  |                    |                    |
| Gains (losses) on changes in values of available-for-sale<br>investments - net of income tax | (56,964,175)       | 108,450,034        |

The accompanying notes are an integral part of the financial statements.

**Thaivivat Insurance Public Company Limited**

**Statements of changes in equity**

**For the years ended 31 December 2011 and 2010**

(Unit: Baht)

|  |      |                                     | Retained earnings           |                               | Other components<br>of equity |                               |   |                    |
|--|------|-------------------------------------|-----------------------------|-------------------------------|-------------------------------|-------------------------------|---|--------------------|
|  | Note | Issued and paid-up<br>share capital | Premium on<br>share capital | Appropriated<br>legal reserve | Unappropriated                | Other comprehensive<br>income | Surplus (deficit) on changes<br>in values of available-<br>for-sale investments | Total              |
| <b>Balance as at 31 December 2009</b>                |      | 151,500,000                         | 163,800,007                 | 20,000,000                    | 292,990,355                   | 50,277,342                    |   | 678,567,704        |
| Dividend paid  | 21   | -                                   | -                           | -                             | (16,665,000)                  | -                             |   | (16,665,000)       |
| Total comprehensive income for the year              |      | -                                   | -                           | -                             | 63,879,724                    | 108,420,034                   |   | 172,299,758        |
| <b>Balance as at 31 December 2010</b>                |      | <u>151,500,000</u>                  | <u>163,800,007</u>          | <u>20,000,000</u>             | <u>340,205,079</u>            | <u>158,697,376</u>            |   | <u>834,202,462</u> |
| <b>Balance as at 31 December 2010</b>                |      | 151,500,000                         | 163,800,007                 | 20,000,000                    | 340,205,079                   | 158,697,376                   |   | 834,202,462        |
| Cumulative effect of change in accounting policy for |      |                                     |                             |                               |                               |                               |   |                    |
| employee benefits                                    | 5    | -                                   | -                           | -                             | (46,975,230)                  | -                             |   | (46,975,230)       |
| Dividend paid  | 21   | -                                   | -                           | -                             | (49,995,000)                  | -                             |   | (49,995,000)       |
| Total comprehensive income for the year              |      | -                                   | -                           | -                             | 43,254,710                    | (56,964,175)                  |   | (13,709,465)       |
| <b>Balance as at 31 December 2011</b>                |      | <u>151,500,000</u>                  | <u>163,800,007</u>          | <u>20,000,000</u>             | <u>286,489,559</u>            | <u>101,733,201</u>            |   | <u>723,522,767</u> |

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