Thaivivat Insurance Public Company Limited and its subsidiary Review report and interim financial statements
30 September 2017

## Independent Auditor's Report on Review of Interim financial Information

To the Shareholders of Thaivivat Insurance Public Company Limited

I have reviewed the accompanying consolidated statements of financial position of Thaivivat Insurance Public Company Limited and its subsidiary as at 30 September 2017, the related consolidated statements of comprehensive income for the three-month and nine-month periods ended 30 September 2017, the consolidated statements of changes in equity and cash flows for the nine-month period then ended, as well as the condensed notes to the consolidated financial statements. I have also reviewed the separate financial information of Thaivivat Insurance Public Company Limited for the same period. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 Interim Financial Reporting. My responsibility is to express a conclusion on this interim financial information based on my review.

## Scope of Review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

## Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 Interim Financial Reporting.

Somjai Khunapasut

Certified Public Accountant (Thailand) No. 4499

EY Office Limited
Bangkok: 10 November 2017

## Thaivivat Insurance Public Company Limited

## Statements of financial position

## As at 30 September 2017

(Unit: Baht)

| Note | Consolidated financial statements | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
|  | 30 September 2017 | 30 September 2017 | 31 December 2016 |
|  | (Unaudited but reviewed) | (Unaudited but reviewed) | (Audited) |

## Assets

| Cash and cash equivalents | 3 | 262,801,661 | 257,230,929 | 228,894,842 |
| :---: | :---: | :---: | :---: | :---: |
| Premium receivables | 4 | 509,492,243 | 508,745,894 | 373,438,176 |
| Accrued investment income |  | 8,298,703 | 6,927,963 | 6,811,253 |
| Reinsurance assets | 5 | 534,352,047 | 534,279,743 | 514,900,410 |
| Reinsurance from receivables contracts | 6 | 27,034,472 | 27,034,472 | 19,112,519 |
| Investment assets |  |  |  |  |
| Investments in securities | 7 | 2,968,762,366 | 2,917,669,033 | 2,701,321,914 |
| Loans | 8 | 6,218,233 | 6,218,233 | 7,380,528 |
| Investment in subsidiary | 9 | - | 67,200,000 | - |
| Property, buildings and equipment | 10 | 284,216,116 | 284,216,116 | 288,055,820 |
| Goodwill |  | 19,200,000 | - |  |
| Intangible assets - computer software |  | 6,601,339 | 6,601,338 | 7,381,302 |
| Deferred tax assets | 11 | 76,153,370 | 76,153,370 | 80,927,799 |
| Other assets | 12 | 493,114,575 | 486,881,951 | 625,462,585 |
| Total assets |  | 5,196,245,125 | 5,179,159,042 | 4,853,687,148 |

The accompanying notes are an integral part of the financial statements

## Thaivivat Insurance Public Company Limited <br> Statements of financial position (Continued) <br> As at 30 September 2017

(Unit: Baht)

| Note | Consolidated financial statements | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
|  | 30 September 2017 | 30 September 2017 | 31 December 2016 |
|  | (Unaudited <br> but reviewed) | (Unaudited <br> but reviewed) | (Audited) |
| 13 | 2,725,483,434 | 2,724,498,660 | 2,576,140,340 |
| 14 | 624,056,319 | 624,002,399 | 480,104,794 |
|  | 2,186,208 | 2,186,208 | 178,364 |
|  | 80,806,705 | 80,806,705 | 75,194,822 |
| 15 | 581,338,961 | 581,141,742 | 617,492,072 |
|  | 4,013,871,627 | 4,012,635,714 | 3,749,110,392 |

Owners' equity
Share capital
Registered

| $303,000,000$ ordinary shares of Baht 1 each | 303,000,000 | 303,000,000 | 303,000,000 |
| :---: | :---: | :---: | :---: |
| Issued and paid-up |  |  |  |
| 303,000,000 ordinary shares of Baht 1 each | 303,000,000 | 303,000,000 | 303,000,000 |
| Premium on share capital | 163,800,007 | 163,800,007 | 163,800,007 |
| Retained earnings |  |  |  |
| Appropriated - statutory reserve | 30,300,000 | 30,300,000 | 30,300,000 |
| Unappropriated | 537,318,838 | 537,423,719 | 514,867,659 |

Other components of equity
Surplus on changes in value of available-for-sale
investments

131,999,602
131,999,602
92,609,090
Exchange differences on translation of financial statements in foreign currency

Equity attributable to shareholders of the Company
Non-controlling interests of the subsidiary
Total owners' equity
Total liabilities and owners' equity
$(3,200,000)$

| 1,163,218,447 | 1,166,523,328 | 1,104,576,756 |
| :---: | :---: | :---: |
| 19,155,051 | - |  |
| 1,182,373,498 | 1,166,523,328 | 1,104,576,756 |
| 5,196,245,125 | 5,179,159,042 | 4,853,687,148 |

The accompanying notes are an integral part of the financial statements.

## Thaivivat Insurance Public Company Limited

## Statements of comprehensive income

For the three-month period ended 30 September 2017

|  |  |  |
| :--- | :--- | :--- | :--- |

The accompanying notes are an integral part of the financial statements.

## Thaivivat Insurance Public Company Limited

## Statements of comprehensive income (continued)

For the three-month period ended 30 September 2017

|  |  | Consolidated financial statements | Separate finan | (Unit: Baht) <br> atements |
| :---: | :---: | :---: | :---: | :---: |
|  | Note | 2017 | 2017 | 2016 |
| Other comprehensive income: |  |  |  |  |
| to profit or loss in subsequent periods |  |  |  |  |
| Exchange differences on translation of |  |  |  | - |
| Gain on changes in value of available-for-sale investments |  | 50,973,737 | 50,973,737 | 5,501,957 |
| Income tax effect |  | $(10,194,747)$ | $(10,194,747)$ | $(1,100,391)$ |
| Other comprehensive income for the period |  |  |  |  |
| - net of income tax |  | 38,218,990 | 40,778,990 | 4,401,566 |
| Total comprehensive income for the period (loss) |  | 57,771,922 | 60,481,752 | $(9,985,149)$ |
| Profit for the period attributable to: |  |  |  |  |
| Equity holders of the Company (loss) |  | 19,597,881 | 19,702,762 | $(14,386,715)$ |
| Non-controlling interests of the subsidiary (loss) |  | $(44,949)$ |  |  |
|  |  | 19,552,932 |  |  |

## Total comprehensive income for the period

## attributable to:

Equity holders of the Company (loss)
Non-controlling interests of the subsidiary (loss)

## Earnings per share

Basic earnings per share
Profit attributable to equity holders of the Company (loss)

58,776,871
$(1,004,949)$
57,771,922

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## Thaivivat Insurance Public Company Limited

## Statements of comprehensive income

For the nine-month period ended 30 September 2017

|  |  |  |
| :--- | :--- | :--- | :--- |

The accompanying notes are an integral part of the financial statements.

## Thaivivat Insurance Public Company Limited

## Statements of comprehensive income (continued)

For the nine-month period ended 30 September 2017

|  |  | Consolidated financial statements | Separate finan | (Unit: Baht) <br> tements |
| :---: | :---: | :---: | :---: | :---: |
|  | Note | 2017 | 2017 | 2016 |
| Other comprehensive income: |  |  |  |  |
| Other comprehensive income to be reclassified |  |  |  |  |
| to profit or loss in subsequent periods |  |  |  |  |
| Exchange differences on translation of |  |  |  |  |
| financial statements in foreign currency (loss) |  | $(4,160,000)$ | - | - |
| Gain on changes in value of available-for-sale investments |  | 49,238,140 | 49,238,140 | 29,569,338 |
| Income tax effect |  | (9,847,628) | $(9,847,628)$ | $(5,913,868)$ |
| Other comprehensive income for the period |  |  |  |  |
| - net of income tax |  | 35,230,512 | 39,390,512 | 23,655,470 |
| Total comprehensive income for the period |  | 72,786,702 | 77,096,532 | 31,532,992 |
| Profit for the period attributable to: |  |  |  |  |
| Equity holders of the Company |  | 37,601,139 | 37,706,020 | 7,877,522 |
| Non-controlling interests of the subsidiary (loss) |  | $(44,949)$ |  |  |
|  |  | 37,556,190 |  |  |

## Total comprehensive income for the period

## attributable to:

Equity holders of the Company
Non-controlling interests of the subsidiary (loss)

## Earnings per share

Basic earnings per share
Profit attributable to equity holders of the Company


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## Thaivivat Insurance Public Company Limited

## Statements of cash flows

For the nine-month period ended 30 September 2017

|  | Consolidated financial statements | Separate finan | (Unit: Baht) <br> statements |
| :---: | :---: | :---: | :---: |
|  | 2017 | 2017 | 2016 |
| Cash flows from (used in) operating activities |  |  |  |
| Direct premium written | 2,436,517,799 | 2,436,159,121 | 2,401,426,881 |
| Cash paid for reinsurance | $(117,930,767)$ | $(117,930,767)$ | $(75,722,605)$ |
| Interest income | 19,152,032 | 19,151,710 | 16,733,739 |
| Dividend income | 28,295,550 | 28,295,550 | 35,639,174 |
| Other investment income | 2,081,290 | 2,081,290 | 2,311,900 |
| Other income | 1,985,126 | 1,985,127 | 5,143,035 |
| Claim incurred on direct insurance | $(1,250,463,373)$ | $(1,250,463,373)$ | $(1,295,168,891)$ |
| Commission and brokerage on direct insurance | $(427,757,274)$ | $(427,757,274)$ | $(430,727,430)$ |
| Other underwriting expenses | $(107,465,717)$ | $(107,465,717)$ | $(120,048,395)$ |
| Operating expenses | $(426,021,969)$ | $(418,293,135)$ | $(402,705,647)$ |
| Income tax | $(5,761,920)$ | $(5,790,620)$ | $(5,165,387)$ |
| Investments in securities | $(118,833,503)$ | $(118,833,503)$ | $(380,042,890)$ |
| Loans | 3,132,506 | 3,132,506 | 1,304,631 |
| Deposits at financial institutions | 49,456,760 | 79,216,760 | 160,361,307 |
| Net cash from operating activities | 86,386,540 | 123,487,675 | $(86,660,578)$ |
| Cash flows from (used in) investing activities |  |  |  |
| Investments in subsidiary | $(22,394,540)$ | $(67,200,000)$ | - |
| Property, buildings and equipment | $(12,801,628)$ | $(12,801,628)$ | $(25,549,643)$ |
| Net cash used in investing activities | $(35,196,168)$ | $(80,001,628)$ | $(25,549,643)$ |
| Cash flows from (used in) financial activities |  |  |  |
| Dividend paid | $(15,149,960)$ | $(15,149,960)$ | $(15,149,990)$ |
| Net cash used in financial activities | $(15,149,960)$ | $(15,149,960)$ | $(15,149,990)$ |
| Decrease in translation adjustments | $(2,133,593)$ | - | - |
| Net increase (decrease) in cash and cash equivalents | 33,906,819 | 28,336,087 | $(127,360,211)$ |
| Cash and cash equivalents at the beginning of period | 228,894,842 | 228,894,842 | 326,834,483 |
| Cash and cash equivalents at the end of period | 262,801,661 | 257,230,929 | 199,474,272 |

The accompanying notes are an integral part of the financial statements.

## Thaivivat Insurance Public Company Limited

## Statements of changes in equity

For the nine-month period ended 30 September 2017
(Unit: Baht)
Consolidated financial statements

| Equity attributable to equity holders of the Company |  |  |  |  |  |  | Equity attributable <br> to non-controlling interests of the subsidiary | Total owners' equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Issued and paid-up share capital | Premium on share capital | Retained earnings |  | Other components of equity |  | Total equity attributable to shareholders of the Company |  |  |
|  |  |  |  | Surplus on changes in value of available-for-sale investments | Exchange differences on translation of financial statements in foreign currency |  |  |  |
|  |  | Appropriated - <br> statutory reserve | Unappropriated |  |  |  |  |  |
| 303,000,000 | 163,800,007 | 30,300,000 | 514,867,659 | 92,609,090 | - | 1,104,576,756 | - | 1,104,576,756 |
| - | - | - | 37,601,139 | 39,390,512 | $(3,200,000)$ | $37,601,139$ $36,190,512$ | $(44,949)$ $(960,000)$ | $\begin{aligned} & 37,556,190 \\ & 35,230,512 \end{aligned}$ |
| - | - | - | 37,601,139 | 39,390,512 | $(3,200,000)$ | 73,791,651 | $(1,004,949)$ | 72,786,702 |
| - | - | - | - | - | - | - | 20,160,000 | 20,160,000 |
| - | - | - | (15,149,960) | - | - | $(15,149,960)$ | - | $(15,149,960)$ |
| 303,000,000 | 163,800,007 | 30,300,000 | 537,318,838 | 131,999,602 | $(3,200,000)$ | 1,163,218,447 | 19,155,051 | 1,182,373,498 |

The accompanying notes are an integral part of the financial statements.

## Thaivivat Insurance Public Company Limited

## Statements of changes in equity (continued)

For the nine-month period ended 30 September 2017

| Issued and paid-up share capital | Premium on share capital | Retained earnings |  | Other components of equity - surplus on changes in value of available-for-sale investments |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Appropriated - <br> statutory reserve | Unappropriated |  | Total |
| 303,000,000 | 163,800,007 | 30,300,000 | 498,198,502 | 99,473,475 | 1,094,771,984 |
| - | - | - | 7,877,522 | 23,655,470 | $\begin{array}{r} 7,877,522 \\ 23,655,470 \\ \hline \end{array}$ |
| - | - | - | 7,877,522 | 23,655,470 | 31,532,992 |
| - | - | - | $(15,149,990)$ |  | $(15,149,990)$ |
| 303,000,000 | 163,800,007 | 30,300,000 | 490,926,034 | 123,128,945 | 1,111,154,986 |
| 303,000,000 | 163,800,007 | 30,300,000 | 514,867,659 | 92,609,090 | 1,104,576,756 |
| - | - | - | 37,706,020 | 39,390,512 | $\begin{aligned} & 37,706,020 \\ & 39,390,512 \end{aligned}$ |
| - | - | - | 37,706,020 | 39,390,512 | 77,096,532 |
| - | - | - | $(15,149,960)$ | - | $(15,149,960)$ |
| 303,000,000 | 163,800,007 | 30,300,000 | 537,423,719 | 131,999,602 | 1,166,523,328 |

The accompanying notes are an integral part of the financial statements.

## Thaivivat Insurance Public Company Limited and its subsidiary <br> Notes to interim consolidated financial statements <br> For the three-month and nine-month periods ended 30 September 2017

## 1. General information

Thaivivat Insurance Public Company Limited ("the Company") is a public company incorporated and domiciled in Thailand. The Company is principally engaged in non-life insurance. The registered office of the Company is at 71 Thaivivat Insurance Building, Dindaeng Road, Samsen Nai, Phayathai, Bangkok.
2. Basis for preparation of the financial statements

### 2.1 Basis for the preparation of the interim financial statements

These interim financial statements are prepared in accordance with Thai Accounting Standard No. 34 (revised 2016) "Interim Financial Reporting", with the Company choosing to present condensed interim financial statements. However, the Company has presented line items in the statement of financial position, comprehensive income, changes in equity and cash flows in the same format as that used for annual financial statements and in accordance with the format of financial statements specified in the Notification of the Office of Insurance Commission ("OIC") regarding criteria, procedures, conditions and terms for preparation and submission of financial statements and operating performance reports of non-life insurance companies B.E. 2559 dated 4 March 2016.

These interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, the interim financial statements focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language interim financial statements.

### 2.2 Basis for interim consolidation financial statements

a) The consolidated financial statements include the financial statements of Thaivivat Insurance Public Company Limited ("the Company") and the following subsidiary ("the subsidiary"):

| Company's name | Nature of business | Country of incorporation | Percentage of shareholding |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 30 September 2016 | 31 December $2015$ |
|  |  |  | Percent | Percent |
| Laovivat Insurance Co., Ltd. | Non-life insurance | Lao PDR | 70.0 | - |

On 29 June 2016, the Company has entered into a share purchase agreement with shareholders of Laovivat Insurance Company Limited ("LVI"), a company incorporated and domiciled in Lao People's Democratic Republic ("Lao PDR"), to purchase 1.4 million ordinary shares at a net price of LAK 16,000 million from the former shareholders, representing $70 \%$ of its registered capital. The investment has been approved by the OIC.

On 19 January 2017, the Company made payment of LAK 4,800 million and recorded as advance payment for share subscription. On 31 May 2017, the Company made payment to purchase 1.4 million ordinary shares of subsidiary amounting to Baht 67.2 million, accounted for $70 \%$ of shareholding. The subsidiary is therefore fully consolidated, being the date on 31 May 2017 which the Company obtained control.
b) The financial statements of the subsidiary is prepared using the same significant accounting policies as the Company.
c) Material balances and transactions between the Company and its subsidiary have been eliminated from the consolidated financial statements.
d) Non-controlling interests represent the portion of profit or loss and net assets of the subsidiary that are not held by the Company and are presented separately in the consolidated profit or loss and within equity in the consolidated statement of financial position.

### 2.3 New financial reporting standards

During the period, the Company has adopted the revised financial reporting standards and interpretations (revised 2016) and new accounting treatment guidance which is effective for fiscal year beginning on or after 1 January 2017. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Company's financial statements. However, one standard that directly relevant to the Company involves changes to key principles, which are summarised below.

## TAS 27 (revised 2016) Separate Financial Statements

This revised standard stipulates an additional option to account for investments in subsidiaries, joint ventures and associates in separate financial statements under the equity method, as described in TAS 28 (revised 2016) Investments in Associates and Joint Ventures. However, the entity is to apply the same accounting treatment for each category of investment. If an entity elects to account for such investments using the equity method in the separate financial statements, it has to adjust the transaction retrospectively.

This standard does not have any significant impact on the Company's financial statements because the management has decided to continue accounting for investments in subsidiary under the cost method in the separate financial statements.

### 2.4 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as were used for the financial statements for the year ended 31 December 2016, except for the new accounting policy relating to investment in subsidiary.

Investment in subsidiary in separate financial statements is presented under the cost method.

## 3. Cash and cash equivalents

(Unit: Baht)
Consolidated

|  | financial statements | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
|  | 30 September 2017 | 30 September 2017 | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |
| Cash on hand | 1,029,381 | 1,018,716 | 7,160,496 |
| Deposits at banks with no fixed maturity date | 255,502,901 | 252,822,834 | 218,435,457 |
| Deposits at banks and certificate of deposit with fixed maturity date | 6,269,379 | 3,389,379 | 3,298,889 |
| Cash and cash equivalents | 262,801,661 | 257,230,929 | 228,894,842 |

As at 30 September 2017, saving deposits and fixed deposits carried interest between $0.25 \%$ and $0.75 \%$ per annum ( 31 December 2016: between $0.25 \%$ and $0.75 \%$ per annum).

## 4. Premium receivables

The balances as at 30 September 2017 and 31 December 2016 of premium receivables from direct insurance are classified by aging from the maturity date under the stipulated law of the premium collection as follows:
(Unit: Baht)

|  | Consolidated financial statements | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | 30 September 2017 | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |
| Not yet due | 282,787,990 | 282,787,990 | 313,609,226 |
| Not over 30 days | 26,864,340 | 26,257,336 | 32,536,083 |
| Over 30 days to 60 days | 173,285,930 | 173,146,586 | 11,116,255 |
| Over 60 days to 90 days | 4,425,168 | 4,425,168 | 5,116,527 |
| Over 90 days | 25,693,682 | 25,693,681 | 14,169,291 |
| Total premium receivables | 513,057,110 | 512,310,761 | 376,547,382 |
| Less: Allowance for doubtful accounts | $(3,564,867)$ | $(3,564,867)$ | $(3,109,206)$ |
| Total premium receivables, net | 509,492,243 | 508,745,894 | 373,438,176 |

For premium receivables due from agents and brokers, the Company has stipulated the collection guideline in accordance with the law of the premium collection. For overdue premium receivables, the Company takes legal actions with such agents and brokers on a case by case basis.

## 5. Reinsurance assets

|  | Consolidated financial statements | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
|  | 30 September $2017$ | 30 September 2017 | 31 December $2016$ |
| Insurance reserves refundable from reinsurers |  |  |  |
| Claim reserves and outstanding claims | 140,357,404 | 140,356,957 | 116,933,537 |
| Unearned premium reserves | 393,994,643 | 393,922,786 | 397,966,873 |
| Reinsurance assets | 534,352,047 | 534,279,743 | 514,900,410 |

## 6. Receivables from reinsurance contracts



As at 30 September 2017 and 31 December 2016, the balances of amounts due from reinsurers are classified by aging as follows:
(Unit: Baht)
Consolidated

|  | financial statements | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
|  | 30 September 2017 | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |
| Not yet due | 9,882,472 | 9,882,472 | 10,246,384 |
| Not over 1 year | 16,812,036 | 16,812,036 | 8,526,171 |
| Over 1 year to 2 years | 339,964 | 339,964 | 339,964 |
| Total amounts due from reinsurers | 27,034,472 | 27,034,472 | 19,112,519 |

## 7. Investments in securities

### 7.1 Classified by type of investments

As at 30 September 2017 and 31 December 2016, investments in securities classified by type of investments are as follows:
(Unit: Baht)

|  | Consolidated financial statements |  |
| :---: | :---: | :---: |
|  | 30 September 2017 |  |
|  | Cost/ <br> Amortised cost | Fair value |
| Trading investments |  |  |
| Equity securities | 309,789,636 | 304,808,543 |
| Warrants | - | 791,321 |
| Total | 309,789,636 | 305,599,864 |
| Less: Unrealised loss | $(4,189,772)$ | - |
| Trading investments, net | 305,599,864 | 305,599,864 |
| Available-for-sale investments |  |  |
| Government and state enterprise debt securities | 100,000,000 | 102,011,524 |
| Private debt securities | 485,233,786 | 491,811,150 |
| Equity securities | 71,929,168 | 153,863,870 |
| Unit trusts | 1,262,769,814 | 1,337,245,726 |
| Total | 1,919,932,768 | 2,084,932,270 |
| Add: Unrealised gain | 164,999,502 | - |
| Less: Allowance for impairment | $(176,283)$ | $(176,283)$ |
| Available-for-sale investments, net | 2,084,755,987 | 2,084,755,987 |
| Held-to-maturity investments |  |  |
| Government and state enterprise debt securities | 417,593,651 |  |
| Private debt securities | 841,000 |  |
| Deposits at financial institutions which amounts maturing in over 3 months | 157,092,214 |  |
| Total | 575,526,865 |  |
| Less: Allowance for impairment | $(841,000)$ |  |
| Held-to-maturity investments, net | 574,685,865 |  |
| Other investments |  |  |
| Equity securities | 3,720,650 |  |
| Other investments, net | 3,720,650 |  |
| Total investments in securities | 2,968,762,366 |  |

Separate financial statements

|  | 30 September 2017 |  | 31 December 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Cost/ <br> Amortised cost | Fair value | Cost/ <br> Amortised cost | Fair value |
| Trading investments |  |  |  |  |
| Equity securities | 309,789,636 | 304,808,543 | 271,693,053 | 254,070,659 |
| Warrants | - | 791,321 | - | 980,398 |
| Total | 309,789,636 | 305,599,864 | 271,693,053 | 255,051,057 |
| Less: Unrealised loss | $(4,189,772)$ | - | $(16,641,996)$ | - |
| Trading investments, net | 305,599,864 | 305,599,864 | 255,051,057 | 255,051,057 |
| Available-for-sale investments |  |  |  |  |
| Government and state enterprise |  |  |  |  |
| debt securities | 100,000,000 | 102,011,524 | 10,000,000 | 10,394,582 |
| Private debt securities | 485,233,786 | 491,811,150 | 280,141,486 | 284,315,549 |
| Equity securities | 71,929,168 | 153,863,870 | 40,056,668 | 112,529,198 |
| Unit trusts | 1,262,769,814 | 1,337,245,726 | 1,521,399,310 | 1,560,119,497 |
| Total | 1,919,932,768 | 2,084,932,270 | 1,851,597,464 | 1,967,358,826 |
| Add: Unrealised gain | 164,999,502 | - | 115,761,362 | - |
| Less: Allowance for impairment | $(176,283)$ | $(176,283)$ | $(176,283)$ | $(176,283)$ |
| Available-for-sale investments, net | 2,084,755,987 | 2,084,755,987 | 1,967,182,543 | 1,967,182,543 |
| Held-to-maturity investments |  |  |  |  |
| Government and state enterprise |  |  |  |  |
| Private debt securities | 841,000 |  | 841,000 |  |
| Deposits at financial institutions which amounts maturing in over |  |  |  |  |
| 3 months | 105,998,881 |  | 185,462,593 |  |
| Total | 524,433,532 |  | 476,208,664 |  |
| Less: Allowance for impairment | $(841,000)$ |  | $(841,000)$ |  |
| Held-to-maturity investments, net | 523,592,532 |  | 475,367,664 |  |
| Other investments |  |  |  |  |
| Equity securities | 3,720,650 |  | 3,720,650 |  |
| Other investments, net | 3,720,650 |  | 3,720,650 |  |
| Total investments in securities | 2,917,669,033 |  | 2,701,321,914 |  |

### 7.2 Other components of equity - surplus on changes in value of available-for-sale investments

(Unit: Baht)


### 7.3 Investments subject to restriction

As at 30 September 2017 and 31 December 2016, the Company had pledged the following assets as collateral.
(Unit: Baht)

|  | Consolidated financial statements | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 30 \text { September } \\ 2017 \end{gathered}$ | $\begin{gathered} 31 \text { December } \\ 2016 \end{gathered}$ |
| Government debt securities which pledged for |  |  |  |
| Bail bond in cases where insured drivers have been charged with criminal offense | 506,136 | 506,136 | 510,651 |
| Guarantee electricity use | 1,034,568 | 1,034,568 | 1,049,446 |
| Deposit at bank which pledged for |  |  |  |
| Bail bond in cases where insured drivers have been charged with criminal offense | 3,132,932 | 3,132,932 | 5,853,382 |
| Bank overdraft | 3,000,000 | 3,000,000 | 3,000,000 |
| Letter of bank guarantee | 5,000,000 | 5,000,000 | 5,000,000 |
| Total | 12,673,636 | 12,673,636 | 15,413,479 |

Furthermore, the Company placed part of its investments in securities with the Registrar as described in Note 21 to the interim financial statements.

## 8. Loans

As at 30 September 2017 and 31 December 2016, loans and accrued interest are provided to employees in accordance with employee's benefits plan. The balances are aged by principal and interest receivables as follows:
(Unit: Baht)

| Outstanding period | Consolidated and separate financial statements |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 September 2017 |  |  |  |  |  |  |
|  | Mortgage loans |  | Other loans |  | Total |  |  |
|  | Principal | Accrued interest | Principal | Accrued interest | Principal | Accrued interest | Total |
| Not yet due | 3,797,391 | - | 2,420,842 | - | 6,218,233 | - | 6,218,233 |
| Overdue |  |  |  |  |  |  |  |
| Over 12 months | 600,873 | 152,939 | - | - | 600,873 | 152,939 | 753,812 |
| Total | 4,398,264 | 152,939 | 2,420,842 | - | 6,819,106 | 152,939 | 6,972,045 |
| Less: Allowance for doubtful |  |  |  |  |  |  |  |
| accounts | $(600,873)$ | $(152,939)$ | - | - | $(600,873)$ | $(152,939)$ | $(753,812)$ |
| Loans, net | 3,797,391 | - | 2,420,842 | - | 6,218,233 | - | 6,218,233 |
|  |  |  |  |  |  |  | (Unit: Baht) |



## 9. Investment in subsidiary

Detail of investment in subsidiary as presented in separate financial statements is as follow:

| Company's name | Paid up capital |  | Shareholding percentage |  | Cost |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 | 31 | 30 | 31 | 30 | 31 |
|  | September |  | September |  | September |  |
|  | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
|  | Thousand | Thousand | \% | \% | Thousand | Thousand |
|  | Baht | Baht |  |  | Baht | Baht |
| Laovivat Insurance Co., Ltd. | 67,200 | - | 70.0 | - | 67,200 | - |

On 31 May 2017, the Company acquired ordinary shares of Laovivat Insurance Co., Ltd., total 1.4 million ordinary shares for total amounting to Baht 67.2 million, accounted for 70 percent of its registered capital which was considered as investment in subsidiary. That company is principally engaged in non-life insurance.

Fair values of the assets acquired and the liabilities assumed on the acquisition date of Laovivat Insurance Co., Ltd. are presented below.
Assets - Cash and cash equivalents
Liabilities
Net assets value
Cost of business combination Baht)
Value of net assets acquired by the Company
Cost of business acquisition higher than net assets value - Goodwill
Reconcile net cash
Cash paid for acquisition of the subsidiary
Less: Cash and cash equivalents of the subsidiary
Net cash paid for acquisition of the subsidiary

## 10. Property, buildings and equipment

Movement of property, buildings and equipment for the nine-month period ended 30 September 2017 is summarised below:
(Unit: Baht)
Consolidated and separate financial statements

|  | Consolidated and separate financial statements |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Land | Buildings | Fixtures | Office equipment | Vehicles | Total |
| Net book value as at 1 January 2017 | 191,643,280 | 50,374,060 | 12,173,676 | 11,910,149 | 21,954,655 | 288,055,820 |
| Acquisitions during period - at cost | 2,384,000 | 3,116,000 | 1,202,276 | 6,283,366 | - | 12,985,642 |
| Disposals during period - net book value | - | - | (145) | $(183,868)$ | (1) | $(184,014)$ |
| Depreciation for the period | - | $(2,489,542)$ | $(3,218,727)$ | $(4,902,326)$ | $(6,030,737)$ | $(16,641,332)$ |
| Net book value as at 30 September 2017 | 194,027,280 | 51,000,518 | 10,157,080 | 13,107,321 | 15,923,917 | 284,216,116 |

## 11. Deferred tax assets/Income tax expenses

### 11.1 Deferred tax assets

As at 30 September 2017 and 31 December 2016, the components of deferred tax assets and deferred tax liabilities are as follows:
(Unit: Baht)

|  | Consolidated <br> and separate <br> financial <br> statements <br> 30 September <br> 2017 | Separate <br> financial <br> statements <br> 31 December <br> 2016 | Separate financial statements <br> Changes in deferred tax assets or liabilities for the nine-month periods ended 30 September |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  | 2017 | 2016 |
| Deferred tax assets |  |  |  |  |
| Allowance for doubtful accounts | 7,003,371 | 7,318,937 | $(315,566)$ | $(2,752,703)$ |
| Unearned premium reserves | 54,882,755 | 44,730,820 | 10,151,935 | $(13,510,455)$ |
| Provision for claim incurred but not yet reported and outstanding claims | 30,267,849 | 33,691,739 | $(3,423,890)$ | 9,590,948 |
| Loss on changes in value of trading securities | 837,954 | 3,328,400 | $(2,490,446)$ | $(792,299)$ |
| Post employee benefit obligations | 16,161,341 | 15,038,964 | 1,122,377 | 1,187,534 |
| Total | 109,153,270 | 104,108,860 |  |  |
| Deferred tax liabilities |  |  |  |  |
| Gain on changes in value of available-for-sale securities | 32,999,900 | 23,152,272 |  |  |
| Gain on exchange rate | - | 28,789 | $(28,789)$ | - |
| Total | 32,999,900 | 23,181,061 |  |  |
| Deferred tax assets, net | 76,153,370 | 80,927,799 |  |  |
| Changes in deferred tax assets or liabilities that are recognised in profit or loss |  |  | 5,073,199 | $(6,276,975)$ |

### 11.2 Income tax expenses

The income tax expenses for the three-month and nine-month periods ended 30 September 2017 and 2016 are as follows:
(Unit: Baht)

## Consolidated

| financial statements | Separate financial statements |  |
| :---: | :---: | :---: |
| For the three-month period ended | For the three-month period ended | For the three-month period ended |
| 30 September | 30 September | 30 September |
| 2017 | 2017 | 2016 |

## Current income tax:

Corporate income tax charge
in accordance with Revenue Code

$$
4,227,192
$$

## Deferred tax:

Relating to origination and reversal of temporary differences
Income tax expenses reported in the
statements of comprehensive income

$$
4,227,192
$$

$(2,173,853)$

| $(1,629,131)$ | $(1,629,131)$ | 7,278,693 |
| :---: | :---: | :---: |
| 2,598,061 | 2,598,061 | 5,104,840 |

(Unit: Baht)

## Consolidated

| financial statements | Separate financial statements |  |
| :---: | :---: | :---: |
| For the nine-month period ended | For the nine-month period ended | For the nine-month period ended |
| 30 September | 30 September | 30 September |
| 2017 | 2017 | 2016 |

## Current income tax:

Corporate income tax charge
in accordance with Revenue Code
7,419,199 7,419,199

## Deferred tax:

Relating to origination and reversal of temporary differences

Income tax expenses reported in the
statements of comprehensive income

| $(5,073,199)$ | $(5,073,199)$ | 6,276,975 |
| :---: | :---: | :---: |
| 2,346,000 | 2,346,000 | 6,276,975 |

Reconciliation between income tax expenses and the product of accounting profit and the applicable tax rate for the three-month and the nine-month periods ended 30 September 2017 and 2016 are as follows:
(Unit: Baht)

## Consolidated

|  | financial statements | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
|  | For the three-month period ended 30 September 2017 | For the three-month period ended 30 September 2017 | For the three-month period ended 30 September 2016 |
| Accounting profit before income tax expenses (loss) | 22,150,993 | 22,300,823 | $(9,281,875)$ |
| Applicable corporate income tax rate | 20\% | 20\% | 20\% |
| Income tax at the applicable tax rate (loss) | 4,460,165 | 4,460,165 | $(1,856,375)$ |
| Tax loss for the period that were not recognised as deferred tax assets | - | - | 8,908,044 |
| Tax effect of: |  |  |  |
| Exempted income | $(1,467,926)$ | $(1,467,926)$ | $(2,049,191)$ |
| Non-deductible expenses | $(394,178)$ | $(394,178)$ | 102,362 |
| Income tax expenses reported in the statements of comprehensive income | 2,598,061 | 2,598,061 | 5,104,840 |


|  | Consolidated financial statements | Separate financial statements | (Unit: Baht) <br> Consolidated financial statements |
| :---: | :---: | :---: | :---: |
|  | For the nine-month period ended 30 September 2017 | For the nine-month period ended 30 September 2017 | For the nine-month period ended 30 September 2016 |
| Accounting profit before income tax expenses | 39,902,190 | 40,052,020 | 14,154,497 |
| Applicable corporate income tax rate | 20\% | 20\% | 20\% |
| Income tax at the applicable tax rate | 8,010,404 | 8,010,404 | 2,830,899 |
| Tax loss for the period that were not recognised as deferred tax assets | - | - | 8,908,044 |
| Tax effect of: |  |  |  |
| Exempted income | $(4,907,467)$ | $(4,907,467)$ | $(5,814,540)$ |
| Non-deductible expenses | $(756,937)$ | $(756,937)$ | 352,572 |
| Income tax expenses reported in the |  |  |  |
| statements of comprehensive income | 2,346,000 | 2,346,000 | 6,276,975 |

## 12. Other assets

(Unit: Baht)
Consolidated

|  | financial statements | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
|  | 30 September 2017 | 30 September 2017 | 31 December 2016 |
| Claim receivables from litigants, net | 201,182,998 | 201,182,998 | 200,624,755 |
| Advance payment of ceded premium | 133,844,269 | 133,844,269 | 144,163,026 |
| Deposits on rice field insurance scheme | 53,600,131 | 53,600,131 | 129,694,643 |
| Prepaid commission expenses | 48,481,690 | 48,481,690 | 54,318,385 |
| Receivable from sale of investments | - | - | 49,517,705 |
| Cash equivalents which subject to |  |  |  |
| restrictions | 8,270,000 | 8,270,000 | 8,023,048 |
| Others | 47,735,487 | 41,502,863 | 39,121,023 |
| Total other assets | 493,114,575 | 486,881,951 | 625,462,585 |

As at 30 September 2017, the Company has pledged deposit at financial institutions which amount maturing within 3 months totaling Baht 8.3 million (31 December 2016: Baht 8.0 million) as security against bank overdraft facilities, and as bail bond in cases where insured drivers have been charged with criminal offence.

## 13. Insurance contract liabilities

(Unit: Baht)

|  | Consolidated financial statements |  |  |
| :---: | :---: | :---: | :---: |
|  | 30 September 2017 |  |  |
|  | Insurance contract liabilities | Liabilities on reinsurance | Net |
| Claim reserves and outstanding claims |  |  |  |
| - Provision for reported claims | 1,014,191,014 | 129,292,736 | 884,898,278 |
| - Provision for claim incurred but not reported | 21,186,009 | 11,064,668 | 10,121,341 |
| Premium reserves |  |  |  |
| - Unearned premium reserves | 1,690,106,411 | 393,994,643 | 1,296,111,768 |
| Total | 2,725,483,434 | 534,352,047 | 2,191,131,387 |

Claim reserves and outstanding claims

- Provision for reported claims
- Provision for claim incurred but not reported

Premium reserves

- Unearned premium reserves

Total

Claim reserves and outstanding claims

- Provision for reported claims
- Provision for claim incurred but not reported

Premium reserves

- Unearned premium reserves

Total

Separate financial statements

|  | 30 September 2017 |  |
| :---: | :---: | :---: |
| Insurance contract | Liabilities |  |
| liabilities | on reinsurance | Net |

$$
21,159,442
$$

$$
11,064,221
$$

10,095,221

| $1,689,148,204$ |
| :--- |
| $2,724,498,660$ |

(Unit: Baht)
Separate financial statements

|  | 31 December 2016 |  |
| :---: | :---: | :---: |
| Insurance contract | Liabilities |  |
| liabilities | on reinsurance | Net |
|  |  |  |


| $983,445,199$ | $107,936,976$ | $875,508,223$ |
| ---: | ---: | ---: |
| $16,613,461$ | $8,996,561$ | $7,616,900$ |

$\frac{1,576,081,680}{2,576,140,340}$

### 13.1 Claim reserves and outstanding claims

(Unit: Baht)
Consolidated

|  | financial statements | Separate fina | cial statements |
| :---: | :---: | :---: | :---: |
|  | For the nine-month period ended 30 September 2017 | For the nine-month period ended 30 September 2017 | For the year ended <br> 31 December 2016 |
| Balance - beginning of the period | 1,000,058,660 | 1,000,058,660 | 907,610,011 |
| Claim incurred and loss adjustment |  |  |  |
| expenses for the period | 1,412,230,465 | 1,412,230,465 | 1,998,972,004 |
| Changes in claim reserves and |  |  |  |
| assumptions | 8,855,204 | 8,828,637 | 11,783,472 |
| Claim and loss adjustment expenses |  |  |  |
| paid during the period | $(1,385,767,306)$ | $(1,385,767,306)$ | $(1,918,306,827)$ |
| Balance - end of the period | 1,035,377,023 | 1,035,350,456 | 1,000,058,660 |

As at 30 September 2017, the Company has claim reserves and outstanding claims under reinsurance contracts of Baht 0.7 million (31 December 2016: Baht 0.6 million).

### 13.2 Unearned premium reserves

|  | Consolidated financial statements | Separate fina | (Unit: Baht) <br> ial statements |
| :---: | :---: | :---: | :---: |
|  | For the nine-month period ended 30 September 2017 | For the nine-month period ended 30 September 2017 | For the year ended <br> 31 December 2016 |
| Balance - beginning of the period | 1,576,081,680 | 1,576,081,680 | 1,574,100,477 |
| Premium written for the period | 2,602,064,292 | 2,600,959,265 | 3,229,683,365 |
| Premium earned for the current period | $(2,488,039,561)$ | $(2,487,892,741)$ | $(3,227,702,162)$ |
| Balance - end of the period | 1,690,106,411 | 1,689,148,204 | 1,576,081,680 |

## 14. Amounts due to reinsurers

|  |  |  | (Unit: Baht) |
| :---: | :---: | :---: | :---: |
|  | Consolidated |  |  |
|  | financial statements | Separate finan | cial statements |
|  | 30 September 2017 | 30 September 2017 | 31 December 2016 |
| Outward premium payable | 342,267,879 | 342,267,879 | 376,343,664 |
| Amounts withheld on reinsurances | 281,788,440 | 281,734,520 | 103,761,130 |
| Total amounts due to reinsurers | 624,056,319 | 624,002,399 | 480,104,794 |

## 15. Other liabilities



## 16. Operating expenses

(Unit: Baht)


## 17. Earnings per share

Basic earnings per share is calculated by dividing profit for the period (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period.

## 18. Dividend paid

Dividend declared during the periods consists of the following:

|  | Approved by | Total dividends | Dividend per share |
| :---: | :---: | :---: | :---: |
|  |  | (Million Baht) | (Baht) |
| Final dividends for 2016 | Annual General Meeting of the shareholders on 8 April 2017 | 15.15 | 0.05 |
| Final dividends for 2015 | Annual General Meeting of the shareholders on 8 April 2016 | 15.15 | 0.05 |

## 19. Related party transactions

During the periods, the Company had significant business transactions (related by way of common directors and shareholding) with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company and those related parties.


(Unit: Baht)

|  | Consolidated and separate financial statements | Separate financial statements |  |
| :---: | :---: | :---: | :---: |
|  | For the nine-month period ended | For the nine-month period ended |  |
|  | 30 September | 30 September | Pricing policies |
|  | 2017 | 2016 |  |
| Thai Reinsurance Plc. |  |  |  |
| Premium ceded | 118,102,231 | 108,731,433 | Normal commercial terms for reinsurance depending on type of insurance and reinsurance contracts |
| Commission income | 18,821,784 | 46,675,287 | As stated in the agreement upon normal commercial terms for business operations |
| Claims refunded | 25,342,327 | 14,264,348 | As occurred upon portion in the agreement |
| Reinsurance premium written | 27,567 | 32,441 | Normal commercial terms for reinsurance depending on type of insurance and reinsurance contracts |
| Commission expenses | 16,598 | 8,299 | As stated in the agreement upon normal commercial terms for business operations |
| Claim expenses | 431,003 | 136,940 | As stated in the agreement upon normal commercial terms for business operations |
| Dividend income | 183,476 | 366,952 | As declared |

Consolidated
and separate Separate

| $\frac{\text { financial statements }}{}$ |  | financial statements |
| :---: | :---: | :---: |
| For the nine-month |  | For the nine-month |
| period ended |  | period ended |
| 30 September |  | 30 September |
| 2017 |  | 2016 |

Pricing policies

Road Accident Victims Protection Co., Ltd.


As at 30 September 2017 and 31 December 2016, the Company had the following significant balances of assets and liabilities with its related parties:
(Unit: Baht)

| Consolidated and separate <br> financial statements | Separate <br> financial statements |
| :---: | :---: |
| 30 September 2017 |  |

## Thai Reinsurance Plc.

| Receivables from reinsurance contracts | $11,442,421$ | $9,793,193$ |
| :--- | ---: | ---: |
| Investments in equity securities | $6,825,311$ | $7,632,605$ |
| Amounts due to reinsurers | $101,428,372$ | $82,466,736$ |
| Road Accident Victims Protection Co., Ltd. |  |  |
| Investments in equity securities | $3,518,150$ | $3,518,150$ |
| Other assets | $1,459,585$ | - |
| Other liabilities | $2,508,991$ | $2,432,167$ |

T.I.I. Co., Ltd.

Investments in equity securities
202,500
202,500
Vichitbhan Palmoil Plc.
$\begin{array}{lll}\text { Investments in equity securities } & 103,000 & 147,000\end{array}$

## Directors and management's remuneration

During the three-month and nine-month periods ended 30 September 2017 and 2016, the Company had employee benefit expenses to their directors and management as below.
(Unit: Million Baht)

|  | Consolidated and separate financial statements | Separate financial statements |
| :---: | :---: | :---: |
|  | For the three-month period ended 30 September | For the three-month period ended 30 September |
|  | 2017 | 2016 |
| Short-term employee benefits | 22.0 | 20.5 |
| Post employee benefits | 1.5 | 1.4 |
| Total | 23.5 | 21.9 |

(Unit: Million Baht)

|  | Consolidated and separate <br> financial statements | Separate <br> for the nine-month <br> financial statements |
| :--- | :---: | :---: | :---: | :---: |

## 20. Segment information

The Company is principally engaged in the provision of all types of non-life insurance products and for the purpose of underwriting and operation management, the Company has divided into business units that correspond to the types of insurance product offered i.e. Fire, Marine and transportation, Motor and Miscellaneous. The operating segment information presented below is consistent with the internal reports that the Company's Chief Operating Decision Maker (who is granted authority by the Board of Directors) regularly receives and reviews for use in making decisions about the allocation of the resources to the segment and assess its performance. The Chairman of the Executive Board has been identified as Chief Operating Decision Maker, with decisions passing through the Board of Directors.

Segment performance is measured based on operating profit or loss on a basis consistent with that used to measure operating profit or loss and total assets in the financial statements.

The basis of accounting for any transactions between reportable segments is consistent with that for third party transactions.

The subsidiary company is principally engaged in non-life insurance. However, since the subsidiary just started the operation this year, the segment information is therefore presented in the combined basis.

## Segment revenue and profit information for the three-month and nine-month periods ended

 30 September 2017 and 2016 are as follows:(Unit: Baht)

|  | Consolidated financial statements |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three-month period ended 30 September 2017 |  |  |  |  |  |  |
|  | Total of the Company |  |  |  |  | Total of subsidiary | Total |
|  | Fire | Marine and transportation | Motor | Miscellaneous | Total |  |  |
| Underwriting income |  |  |  |  |  |  |  |
| Gross premium written | 40,243,613 | 1,979,253 | 644,176,617 | 277,203,274 | 963,602,757 | 1,105,027 | 964,707,784 |
| Less: Premium ceded to reinsurers | $(27,863,425)$ | $(696,461)$ | (69,519,902) | $(190,274,807)$ | $(288,354,595)$ | $(73,862)$ | $(288,428,457)$ |
| Net premium written | 12,380,188 | 1,282,792 | 574,656,715 | 86,928,467 | 675,248,162 | 1,031,165 | 676,279,327 |
| Add (less): Unearned premium reserves (increase) decrease |  |  |  |  |  |  |  |
| from prior period | 530,007 | 885,964 | $(39,496,922)$ | (6,383,371) | $(44,464,322)$ | $(886,349)$ | $(45,350,671)$ |
| Net earned premium | 12,910,195 | 2,168,756 | 535,159,793 | 80,545,096 | 630,783,840 | 144,816 | 630,928,656 |
| Fee and commission income | 13,649,045 | 128,484 | 22,277,466 | 21,209,533 | 57,264,528 | 19,943 | 57,284,471 |
| Total underwriting income | 26,559,240 | 2,297,240 | $\underline{557,437,259}$ | 101,754,629 | 688,048,368 | 164,759 | 688,213,127 |
| Underwriting expenses |  |  |  |  |  |  |  |
| Claim and loss adjustment expenses | 1,715,195 | $(468,172)$ | 337,675,813 | 44,148,888 | 383,071,724 | 183,480 | 383,255,204 |
| Commission and brokerage |  |  |  |  |  |  |  |
| expenses | 8,850,964 | 253,547 | 114,026,428 | 19,687,700 | 142,818,639 | 165,120 | 142,983,759 |
| Other underwriting expenses | 1,223,950 | 68,388 | 58,844,869 | 9,668,841 | 69,806,048 | 274,401 | 70,080,449 |
| Total underwriting expenses |  |  |  |  |  |  |  |
| Profit (loss) from underwriting before operating expenses | 14,769,131 | 2,443,477 | 46,890,149 | 28,249,200 | 92,351,957 | $(458,242)$ | 91,893,715 |
| Operating expenses |  |  |  |  | $(92,830,462)$ | $(1,062,650)$ | $(93,893,112)$ |
| Loss from underwriting |  |  |  |  | $(478,505)$ | $(1,520,892)$ | $(1,999,397)$ |
| Net investment income |  |  |  |  | 15,764,376 | 1,371,062 | 17,135,438 |
| Loss from investments |  |  |  |  | $(1,745,779)$ | - | (1,745,779) |
| Gain on fair value adjustments |  |  |  |  | 6,725,828 | - | 6,725,828 |
| Other income |  |  |  |  | 2,034,903 | - | 2,034,903 |
| Profit (loss) before income tax |  |  |  |  |  |  |  |
| expenses |  |  |  |  | 22,300,823 | $(149,830)$ | 22,150,993 |
| Income tax expenses |  |  |  |  | $(2,598,061)$ | - | $(2,598,061)$ |
| Profit (loss) for the period |  |  |  |  | 19,702,762 | $(149,830)$ | 19,552,932 |


|  | Consolidated financial statements |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the nine-month period ended 30 September 2017 |  |  |  |  |  |  |
|  | Total of the Company |  |  |  |  | Total of subsidiary | Total |
|  | Fire | Marine and transportation | Motor | Miscellaneous | Total |  |  |
| Underwriting income |  |  |  |  |  |  |  |
| Gross premium written | 118,762,49 | 9,835,010 | 1,875,495,948 | 596,865,814 | 2,600,959,265 | 1,105,027 | 2,602,064,292 |
| Less: Premium ceded to reinsurers | (81,253,764 | $(3,177,993)$ | (203,490,543) | $(362,251,391)$ | $(650,173,691)$ | $(73,862)$ | $(650,247,553)$ |
| Net premium written | 37,508,729 | 6,657,017 | 1,672,005,405 | 234,614,423 | 1,950,785,574 | 1,031,165 | 1,951,816,739 |
| Add (less): Unearned premium reserves (increase) decrease |  |  |  |  |  |  |  |
| from prior period | 719,590 | 564,749 | $(124,623,078)$ | 6,228,126 | (117,110,613) | $(886,349)$ | $(117,996,962)$ |
| Net earned premium | 38,228,319 | 7,221,766 | 1,547,382,327 | 240,842,549 | 1,833,674,961 | 144,816 | 1,833,819,777 |
| Fee and commission income | 39,599,239 | 544,565 | 69,305,983 | 53,416,826 | 162,866,613 | 19,943 | 162,886,556 |
| Total underwriting income | 77,827,558 | 7,766,331 | $\underline{\text { 1,616,688,310 }}$ | 294,259,375 | 1,996,541,574 | 164,759 | 1,996,706,333 |
| Underwriting expenses |  |  |  |  |  |  |  |
| Claim and loss adjustment |  |  |  |  |  |  |  |
| expenses | 3,865,548 | 715,370 | 1,002,462,730 | 120,318,480 | 1,127,362,128 | 183,480 | 1,127,545,608 |
| Commission and brokerage |  |  |  |  |  |  |  |
| expenses | 26,560,792 | 1,194,388 | 332,150,603 | 67,370,962 | 427,276,745 | 165,120 | 427,441,865 |
| Other underwriting expenses | 3,988,688 | 440,608 | 144,156,295 | 30,193,880 | 178,779,471 | 274,401 | 179,053,872 |
| Total underwriting expenses |  |  |  |  |  |  |  |
| Profit (loss) from underwriting before operating expenses | 43,412,530 | 5,415,965 | 137,918,682 | 76,376,053 | 263,123,230 | $(458,242)$ | 262,664,988 |
| Operating expenses |  |  |  |  | $(286,328,026)$ | $(1,062,650)$ | $(287,390,676)$ |
| Loss from underwriting |  |  |  |  | $(23,204,796)$ | $(1,520,892)$ | $(24,725,688)$ |
| Net investment income |  |  |  |  | 46,912,861 | 1,371,062 | 48,283,923 |
| Gain on investments |  |  |  |  | 36,684 | - | 36,684 |
| Gain on fair value adjustments |  |  |  |  | 12,452,224 | - | 12,452,224 |
| Other income |  |  |  |  | 3,855,047 | - | 3,855,047 |
| Profit (loss) before income tax |  |  |  |  |  |  |  |
| expenses |  |  |  |  | 40,052,020 | $(149,830)$ | 39,902,190 |
| Income tax expenses |  |  |  |  | $(2,346,000)$ | - | $(2,346,000)$ |
| Profit (loss) for the period |  |  |  |  | 37,706,020 | $(149,830)$ | 37,556,190 |


|  | Separate financial statements |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three-month period ended 30 September 2016 |  |  |  |  |
|  | Fire | Marine and transportation | Motor | Miscellaneous | Total |
| Underwriting income |  |  |  |  |  |
| Gross premium written | 40,727,173 | 5,238,693 | 553,840,183 | 116,340,116 | 716,146,165 |
| Less: Premium ceded to reinsurers | $(30,032,740)$ | $(2,642,596)$ | $(78,068,894)$ | $(37,533,853)$ | $(148,278,083)$ |
| Net premium written | 10,694,433 | 2,596,097 | 475,771,289 | 78,806,263 | 567,868,082 |
| Add (less): Unearned premium reserves (increase) decrease |  |  |  |  |  |
| from prior period | 1,679,754 | 26,071 | 57,803,472 | $(3,177,407)$ | 56,331,890 |
| Net earned premium | 12,374,187 | 2,622,168 | 533,574,761 | 75,628,856 | 624,199,972 |
| Fee and commission income | 13,732,409 | 483,976 | 32,474,836 | 10,957,173 | 57,648,394 |
| Total underwriting income | 26,106,596 | 3,106,144 | 566,049,597 | 86,586,029 | 681,848,366 |
| Underwriting expenses |  |  |  |  |  |
| Claim and loss adjustment expenses | 2,227,497 | 628,352 | 387,538,849 | 36,164,282 | 426,558,980 |
| Commission and brokerage expenses | 9,532,303 | 515,241 | 98,026,788 | 22,211,337 | 130,285,669 |
| Other underwriting expenses | 1,618,607 | 349,471 | 59,499,154 | 6,013,432 | 67,480,664 |
| Total underwriting expenses |  |  |  |  |  |
| Profit from underwriting before |  |  |  |  |  |
| Operating expenses |  |  |  |  | $(84,275,261)$ |
| Loss from underwriting |  |  |  |  | $(26,752,208)$ |
| Net investment income |  |  |  |  | 20,443,025 |
| Gain on investments |  |  |  |  | 5,133,886 |
| Loss on fair value adjustments |  |  |  |  | $(10,545,663)$ |
| Other income |  |  |  |  | 2,439,085 |
| Loss before income tax expenses |  |  |  |  | $(9,281,875)$ |
| Income tax expenses |  |  |  |  | $(5,104,840)$ |
| Loss for the period |  |  |  |  | $(14,386,715)$ |


|  | For the nine-month period ended 30 September 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire | Marine and transportation | Motor | Miscellaneous | Total |
| Underwriting income |  |  |  |  |  |
| Gross premium written | 123,377,203 | 14,632,103 | 1,757,851,149 | 399,126,396 | 2,294,986,851 |
| Less: Premium ceded to reinsurers | $(91,007,137)$ | $(5,545,135)$ | $(246,474,532)$ | $(167,051,825)$ | (510,078,629) |
| Net premium written | 32,370,066 | 9,086,968 | 1,511,376,617 | 232,074,571 | 1,784,908,222 |
| Add (less): Unearned premium |  |  |  |  |  |
| reserves (increase) decrease from |  |  |  |  |  |
| prior period | 2,983,001 | $(477,238)$ | 67,323,648 | $(10,267,096)$ | 59,562,315 |
| Net earned premium | 35,353,067 | 8,609,730 | 1,578,700,265 | 221,807,475 | 1,844,470,537 |
| Fee and commission income | 40,091,043 | 739,249 | 86,838,817 | 43,835,148 | 171,504,257 |
| Total underwriting income | 75,444,110 | 9,348,979 | 1,665,539,082 | 265,642,623 | 2,015,974,794 |
| Underwriting expenses |  |  |  |  |  |
| Claim and loss adjustment expenses | 7,377,487 | 5,179,951 | 1,112,397,834 | 111,380,587 | 1,236,335,859 |
| Commission and brokerage expenses | 28,288,536 | 1,340,993 | 311,079,372 | 70,076,510 | 410,785,411 |
| Other underwriting expenses | 4,274,115 | 724,509 | 155,445,248 | 19,582,244 | 180,026,116 |
| Total underwriting expenses |  |  |  |  |  |
| before operating expenses | 39,940,138 | 7,245,453 | 1,578,922,454 | 201,039,341 | 1,827,147,386 |
| Profit from underwriting |  |  |  |  |  |
| before operating expenses | 35,503,972 | 2,103,526 | 86,616,628 | 64,603,282 | 188,827,408 |
| Operating expenses |  |  |  |  | (252,060,674) |
| Loss from underwriting |  |  |  |  | $(63,233,266)$ |
| Net investment income |  |  |  |  | 50,008,204 |
| Gain on investments |  |  |  |  | 16,023,259 |
| Gain on fair value adjustments |  |  |  |  | 3,961,494 |
| Other income |  |  |  |  | 7,394,806 |
| Profit before income tax expenses |  |  |  |  | 14,154,497 |
| Income tax expenses |  |  |  |  | $(6,276,975)$ |
| Profit for the period |  |  |  |  | 7,877,522 |

For the nine-month periods ended 30 September 2017 and 2016, the Company has premium written from three major brokers in amounting of Baht 1,187.4 million and Baht 1,171.0 million, respectively.

Segment assets and liabilities as at 30 September 2017 and 31 December 2016 are as follows:
(Unit: Baht)
Consolidated financial statements

|  | Consolidated financial statements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total of the Company |  |  |  |  |  | Total of subsidiary | Total |
|  | Fire | Marine and transportation | Motor | Miscellaneous | Unallocated | Total |  |  |
| Assets |  |  |  |  |  |  |  |  |
| As at 30 September 2017 | 184,197,047 | 2,714,680 | 636,211,607 | $\underline{\underline{604,919,551}}$ | $\underline{\underline{3,751,116,157}}$ | $\underline{\underline{5,179,159,042}}$ | 17,086,083 | $\underline{\underline{5,196,245,125}}$ |
| Liabilities |  |  |  |  |  |  |  |  |
| As at 30 September 2017 | 311,988,713 | 7,697,655 | 2,336,880,225 | 832,588,059 | 523,481,062 | 4,012,635,714 | 1,235,913 | 4,013,871,627 |

(Unit: Baht)

|  | Separate financial statements |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire | Marine and transportation | Motor | Miscellaneous | Unallocated | Total |
| Assets |  |  |  |  |  |  |
| As at 31 December 2016 | 213,157,101 | 2,636,008 | 659,399,356 | 413,729,990 | 3,564,764,693 | 4,853,687,148 |
| Liabilities |  |  |  |  |  |  |
| As at 31 December 2016 | 345,131,532 | 8,693,610 | $\underline{\underline{2,240,548,494}}$ | 816,994,503 | 337,742,253 | 3,749,110,392 |

## 21. Assets pledged and assets reserved with the Registrar

As at 30 September 2017 and 31 December 2016, the following assets have been pledged and reserved with the Registrar in accordance with the Non-life Insurance Act.
(Unit: Million Baht)

|  | Cons financial | ated <br> ements | Separate financial statements |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 September 2017 |  | 30 September 2017 |  | 31 December 2016 |  |
|  | Amortised <br> cost | Fair value | Amortised cost | Fair value | Amortised cost | Fair value |
| Asset pledged |  |  |  |  |  |  |
| Fixed deposits | 21.3 | 21.3 | - | - | - | - |
| Government bonds | 15.1 | 16.2 | 15.1 | 16.2 | 15.1 | 16.1 |
| Total | 36.4 | 37.5 | 15.1 | 16.2 | 15.1 | 16.1 |
| Assets reserved |  |  |  |  |  |  |
| Government bonds | 128.3 | 131.6 | 128.3 | 131.6 | 150.3 | 150.4 |
| Certificate of deposits | 50.0 | 50.0 | 50.0 | 50.0 | 80.0 | 80.0 |
| Private debt securities | 130.0 | 135.7 | 130.0 | 135.7 | 50.0 | 53.5 |
| Total | 308.3 | 317.3 | 308.3 | 317.3 | 280.3 | 283.9 |
| Total | 344.7 | 354.8 | 323.4 | 333.5 | 295.4 | 300.0 |

## 22. Commitments and contingent liabilities

### 22.1 Operating lease commitments

The Company has entered into several lease agreements of office building space. The terms of the agreements are generally between 3 years to 5 years. As at 30 September 2017 and 31 December 2016, future minimum lease payments required under these non-cancellable operating lease contracts were as follows.
(Unit: Million Baht)

Consolidated and separate

| financial statements |
| :---: |
| 30 September 2017 |

Payable:
Within 1 year
Over 1 year and not over 5 years

### 22.2 Bank guarantees

As at 30 September 2017 and 31 December 2016, there were outstanding bank guarantees of Baht 1.2 million issued by banks on behalf of the Company in respect of certain performance bonds as required in the normal course of business.

### 22.3 Litigation

As at 30 September 2017, the Company has been sued as insurer for damages totaling approximately Baht 54.6 million (amount claimed). The cases have yet to be finalised. However, the Company has set aside reserves for contingent losses in the financial statements amounting to approximately Baht 15.8 million, with the recoverable portion from reinsurers amounting to Baht 1.2 million. The Company's management believes that such reserve is adequate (31 December 2016: Baht 54.5 million, Baht 18.5 million and Baht 2.8 million, respectively).

## 23. Fair value of financial instruments

As at 30 September 2017 and 31 December 2016, the Company had the following financial assets that were measured at fair value using different levels of inputs as follows:
(Unit: Million Baht)

| 30 September 2017 |  |  |  |
| :---: | :---: | :---: | :---: |
| Book | Fair value |  |  |
| value | Level 1 | Level 2 | Total |
| 304.8 | 304.8 | - | 304.8 |
| 0.8 | 0.8 | - | 0.8 |

Available-for-sale investments
Government and state enterprise

| debt securities | 102.0 | - | 102.0 | 102.0 |
| :--- | ---: | :---: | :---: | ---: |
| Private debt securities | 491.8 | - | 491.8 | 491.8 |
| Equity securities | 153.7 | 153.7 | - | 153.7 |
| Unit trusts | $1,337.2$ | 140.4 | $1,196.8$ | $1,337.2$ |

(Unit: Baht)

| Separate financial statements |  |  |  |
| :---: | :---: | :---: | :---: |
| 31 December 2016 |  |  |  |
| Book | Fair value |  |  |
| value | Level 1 | Level 2 | Total |
| 254.1 | 254.1 | - | 254.1 |
| 1.0 | 1.0 | - | 1.0 |

Available-for-sale investments
Government and state enterprise

| debt securities | 10.4 | - | 10.4 | 10.4 |
| :--- | ---: | :---: | ---: | ---: |
| Private debt securities | 284.3 | - | 284.3 | 284.3 |
| Equity securities | 112.4 | 112.4 | - | 112.4 |
| Unit trusts | $1,560.1$ | 140.9 | $1,419.2$ | $1,560.1$ |

The Company had valuation techniques for financial instruments as follows:
a) Fair value of investments in debt securities has been calculated by using the yield rate as announced by the Thai Bond Market Association.
b) Investments in marketable equity securities have been presented at fair value by using market price. Fair value of investments in non-listed unit trusts have been calculated by using the net asset value as announced by asset management company.

## 24. Approval of interim financial statements

These interim financial statements were authorised for issue by the Company's Board of Directors on 10 November 2017.

